

The software developer that
gets things done right!TM





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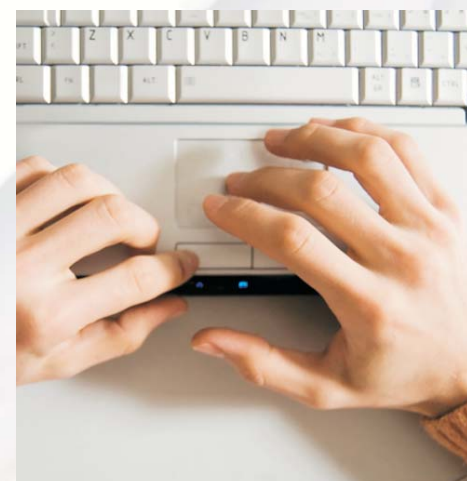
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We work with small or large software development projects and teams that need **software developers with solid knowledge and experience, along with the best communication and productivity skills.**

The developers at Viaro Insourcing work with you on a full-time basis, becoming part of your team in a long-term relationship.

This great approach provides you with the right software developer - the one that **gets things done right!**

Unlike other outsourcing and/or offshore software companies, we provide world-class software development at the best cost, working with you in the same time zone and with easy in-person access to your office at any time.



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We have agile software development methods with high quality assurance standards that lead to increased software developer productivity and simple tools for monitoring progress.

We have trustworthy and reliable developers with experience, knowledge, and communication skills.



We become part of your team through long term, personal relationships.

By being in your same time zone, with a similar culture and easy access to your premises, we provide optimal software of great quality and outstanding price solutions.



How does it work?

It's simple. Just contract your developer, who immediately starts on your project, as part of your team, in a telecommuting position.

It is the same as having a software developer.



"I very much appreciate how proactive and on top of things you guys are. Thank you for being such a great company to work with!"

Jade Rubick
Director of Development
Truist (former United eWay)
120 Wall Street, 4th Floor
New York, NY USA





.NET software developer for your team and projects

A professional software developer on your team, working for you on a full-time basis.



A full time software developer

- Full time equivalent (for the time you need that position): A software engineer works for you 40 hours a week, 8 hours a day, Monday through Friday, 12 months a year, in a telecommuting position.
- The developer has expertise in SQLServer, Oracle and/or Postgres databases.
- The developer has knowledge of the Windows operating system and IIS.
- The developer has between 2 and 6 years of ASP.NET development experience, along with other technologies.
- Look in the in the Technology section, which contains all the technology knowledge your future developer already has.

Why?

- Get a great developer for your team at a competitive price.
- Eliminate hiring and turn-over costs.
- Get a peace of mind with software developers backed up by a software development company.
- Great quality and performance of the software produced.
- Well trained developer.



"Viaro have been very responsive and a pleasure to work with."
C.R. Oldham
 Senior Systems Engineer, Information Technology
 NCA CASI / SACSCASI
 Arizona, USA



Excellent Software Developers

Engineers in Computer Science from the top local universities

All our developers have a bachelor's degree in Computer Science, Software Engineering, or a similar university program, and have been trained for several months in .NET web development. Also, many of them have master's degrees or are enrolled in similar programs.

About our Developers

- Our developers have 2+ years of web development experience in .NET.
- They are fluent in written and spoken English. TOEFL approved.
- All developers have been trained in coding standards, quality assurance procedures, usability and user interaction design, and team work for software development.
- Expertise in Windows and Linux operating systems.
- Expertise in ASP .NET and related technologies.
- Expertise in SQLServer 2005, 2008, Oracle 9i, 10G, 11G, and Postgres 8.x databases.
- Developers have a university bachelor's degree in Computer Science or a similar university academic degree.
- Some have or are studying for Master's level degrees in Computer-Science related fields.

Personal and team work abilities

- Results oriented, time management, organized, able to work on multiple tasks, and follow through to completion of task and/or project.
- Trained in team work abilities, and also enjoy the interactivity and team work.
- Good communication skills enhanced by continuing training regarding communication and team work.
- Proactive.
- Self-motivated.
- Able to work independently or with a team.
- Excellent organizational skills.

"Very good to excellent"

Roy Thomasson
Young Americas Business Trust
Washington, D.C., USA

Our developers have extensive expertise in:

- Thorough knowledge and understanding of best practices in object-oriented design and database design.
- Analytical and problem-solving skills ([processes details](#)).
- Strong software architecture experience.
- Experience with Software as a Service (SaaS) projects
- Application development.
- User Interface design.
- UI web development.
- New module design.
- Application and modules extension.
- Enhancements.
- Bug-fixing.
- Database migration.
- Application maintenance.
- Systems integration and use of web services.
- Scalability and application performance tuning.
- Security fixes.
- Quality assurance and testing.
- Follow best practices and common coding standards: clean, readable, maintainable and high-quality code.
- Writing technical documentation; Project knowledge base construction.
- Continually enhance applications.

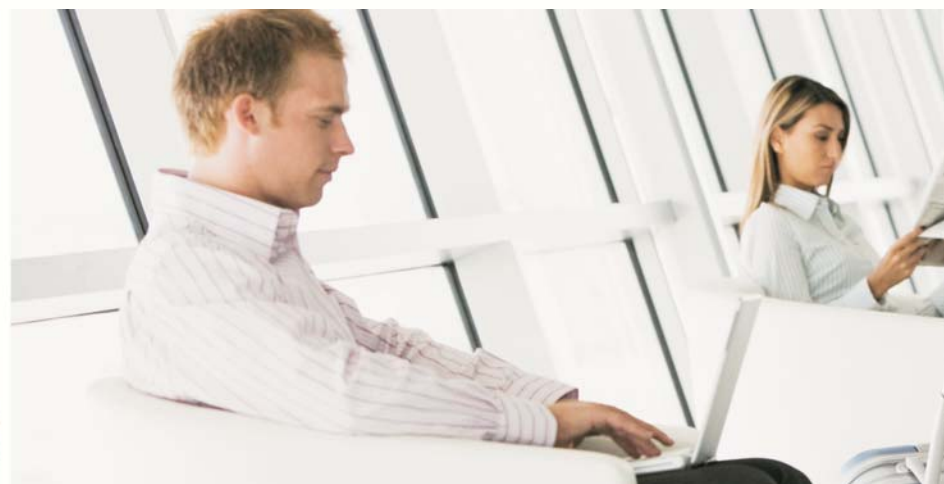
Customer and Project Interaction

All our developers have training in the following usual interactions that are needed for a project to advance:

- Requirements-gathering through interacting with the customers/project owners.
- Participation in project meetings.
- Project planning; task time estimation.
- Project milestones delivery, review with the customer, enhancements gathering.
- Analyze and evaluate existing or proposed systems in order to design or redesign systems.
- Technical consultation in new system development.
- Preparation of functional specification, browsing interfaces, entity/relation model, identification of system services to use.

You may wonder how this is done

This occurs through communication technology we set up for you ([see the Communication section](#)). In addition, we may need to spend some time face-to-face with you at the beginning, depending on the project.



Technology

The technologies supported by our software developer team members are:

- .NET framework
 - C#, VB
 - ASP.NET web forms
 - Advanced ASP.NET
 - ASP.NET AJAX
- Ajax and Javascript, including YUI
- JQuery, JSON
- Silverlight
- ASP.NET MVC
- WPF
- HTML, XHTML and CSS
- Web services, SOAP
- LDAP and Active Directory management
- XML and schemas.
- ISS configuration and management (also Apache)
- Applications deployment
- Proficiency in SQL, query writing and tuning
- LINQ to SQL
- Database management and programming
 - SQLServer 2005 & 2008
 - Oracle 9i, 10G, 11G
 - Creation of stored procedures, schema development, etc.
- Test driven development
- Revision control systems such as subversion, git, cvs
- Gateways, e-commerce transactions, etc.
- Others
- Additionally we have also developers well versed in other technologies such as Java, PHP, others.

We have licensed versions of the software described where is needed.



Company Support

1. Developer Management and Backup:

All our customers have a project manager with experience in software architecture, project management, and web development in order to speed up new projects with the developer, supervise continuous development in order to increase quality assurance through, among other things, code review and peer programming, and productivity of the development services provided. In addition, if necessary, the project manager can serve as developer backup.

2. Minimize turnover: Project term contracts

- Every developer signs a contract for the period of time the customer hires us, thereby minimizing turn-over. Our actual turn-over is far below the industry average, which makes us a strong team of professionals.
- In the event of sickness or other non-controllable events, any developer change, transition, and training is managed and fully covered by Viaro Networks, Inc., through our local offices.

3. Non-disclosure and Non-competency agreements

- Viaro Networks Inc. and every developer signs a non-disclosure non-competency agreement with the customers of Viaro Networks, Inc. Additional agreements per customer are usually signed at both the company and individual levels to protect all your assets.

4. Insurance:

Viaro Networks, Inc., has standard Commercial General Liability and Professional (Errors & Omissions) Liability insurance and can extend it to meet your requirements.

5. Equipment and Connectivity:

- Every developer has a workstation with equivalent equipment to: Dell with a 22" wide LCD, ram (4-8 GB) and a dual or quad core processor to run any application locally if needed, and/or to access the customer's servers.
- Connectivity: Viaro Networks' offices are connected to the Internet using the largest provider in Guatemala, with a direct link to Miami /Sprint. On average, we are about 100 milliseconds from any location in the U.S.



How do we start?

Three simple steps



1. Contract your new .NET developer

2. Assign your Developer Leader, Project Manager or Project Owner

3. The works starts

1. Contract a new .NET developer

for a period of time, for a project, or on a hourly basis.

2. Assign within your team a Developer Leader or Project Manager or Project Owner

who will be interacting with and giving and validating the project requirements with your Viaro Networks software developer.

3. The developer starts immediately to work on your projects.

- The work is done in our offices (in Guatemala), through online access (VPN, ssh and/or other secure access methods) and any communication systems that we agree to use. This usually involves phone conferencing, chat, video-conferencing, etc. Everything is provided by Viaro Networks.
- For some projects, we might suggest working on site initially for 2-4 weeks (or even more if needed). This also helps get up to speed with the work to be done. This is optional with each customer.

Software Development Expertise

Trust Us

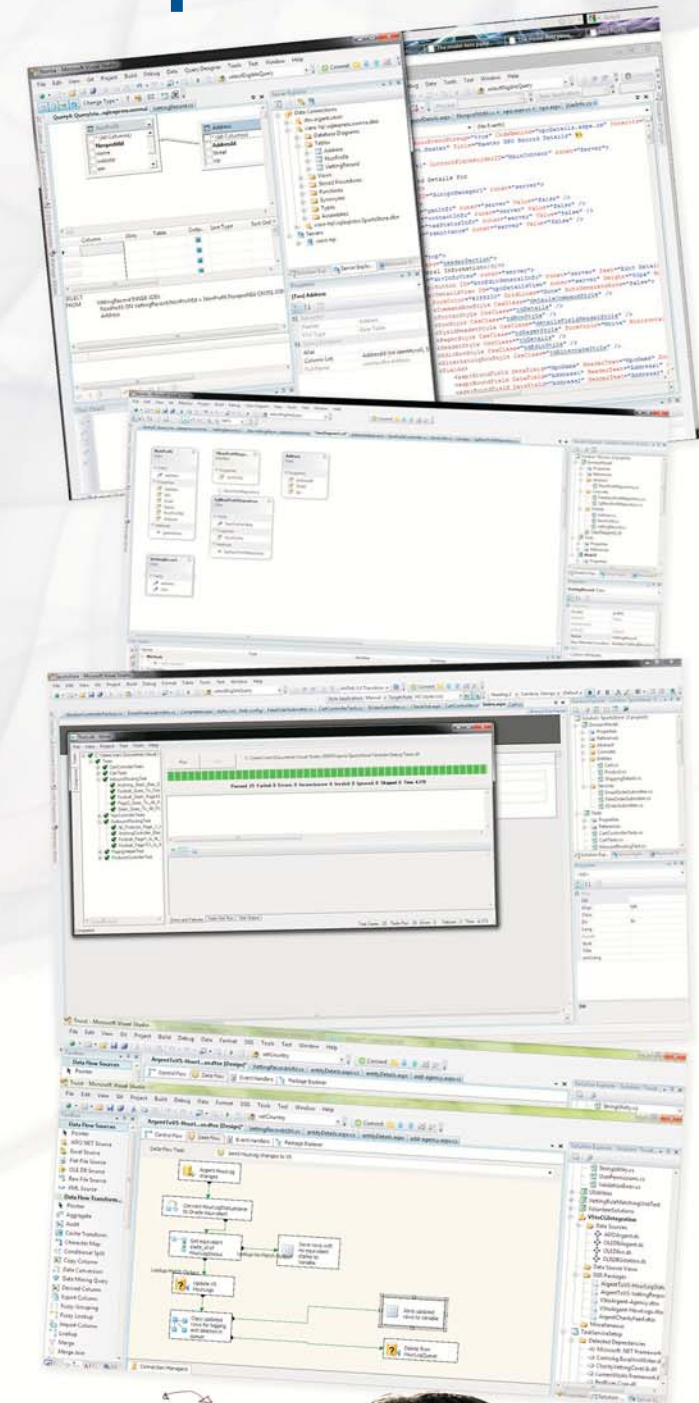
10 years of experience

In the last 10 years, Viaro Networks has accumulated software development expertise that benefits your company and projects.

Working with the best companies

Great companies and interesting projects constantly seek us out. We have worked with companies such as:

- **United Way** (now Truist), the biggest charity and not-for-profit organization across the United States and in the world, with more than 1000 customers and partners around the globe, overseeing operation of all systems.
- **Computer Research Lab at UCLA**, helping the research with advanced systems in many research fields.
- **NCA, LAWSON, MIT Sloan School of Business**, and many others.



Communication

U.S. phone number

- All our customers receive a direct U.S. phone number through which they can directly contact the developers, either at the job or by redirection to their personal mobile phone number at any non-working hour.

Time Zone

- Our time zone is CST (US Central), and we can adapt work time on request.

Video-conference and collaboration software for

- Desktop sharing, audio and video conference calls, chat, and other services.
- We also provide tools such as ticket-tracker, project-management, file sharing and forums through our intranet to our customers. In order to maintain good communication with our customers, we frequently have conference calls and video-conferences, as we have the facilities to engage in all such types of communications.

Travel to U.S.

- On-site work is available for a given period of time, and is usually good for new projects. Guatemala has many direct flights to major hubs in the U.S., and is only about 2-3 hours flight to major southern U.S. cities, and Los Angeles is only a 4-hour direct flight. Travel expenses are covered by the customer.

Connectivity

- We are connected to the Internet through the largest provider in Guatemala, with a direct link to Miami/Sprint. We are about 100 milliseconds to most U.S. websites.

Excellent Software Development Processes

At Viaro Networks, we are continually looking to improve the development process we use with our customers. For all of our customers, we are able to adapt to their software development processes and culture, but we can also bring a set of knowledge and good practices we have acquired and learned over time, which all our developers are trained to use:

1. Personal Software Process (PSP) and Team Software Process (TSP):

We follow this software development methodology (created by the Software Engineering Institute at Carnegie Mellon) to increase our software developers' productivity, and clearly show our customers where the development time is invested and the increased accuracy that allows us to achieve our customer's goals.

2. Quality Assurance:

All the software developers have been trained in quality assurance methods, including but not limited to, test-driven development.

3. Project Management

1. Your project has a Viaro Project Manager included, who will supervise and actively participate in all the project and interactions with you.
2. Project management and collaboration tools: There is a set of tools to support all the interactions and collaborations.

4. Agile Development:

Alternatively, we work and combine different agile software development methodologies such as:

1. SCRUM
2. Extreme Programming

5. User Interface Design & Usability

Our developers have been trained in the principles of User Interface Design (Personal - Goal directed - Scenarios approach) and web usability.

6. Certifications & resources

1. All our developers have approved Company Internal Certifications in .NET Microsoft equivalent levels.
2. Resources such as a diversity of .NET books and related technologies are available for all developers.
3. Continuous training in new and in-depth technologies.



About Viaro Networks Inc.

We are a company that brings together a group of professional software developers committed to deliver world enterprise class software in each project we undertake.

For over 10 years in the software industry, working with customer worldwide, Viaro Networks has been helping software development teams achieve their project deadlines and goals. You can rely on our experience and professionalism for your team.

We value the communication, the simplicity, and the feedback that we get and apply this to all our customers' projects.

The most important **principles that drive the software development** work we do are:

- **Mutual benefit:** We believe we should do anything that benefits the business and customer, as well as the developer.

- **Economics:** This refers to makes making sure that what we are doing has business value, meets business goals, and serves the needs of the business..

- **Improvement:** We try every day to improve our process and our designs. In other words, we strive for excellence in software development through improvement.

- **Quality:** We do not sacrifice quality, and have found that higher quality often results in long-term faster delivery.

Viaro Networks, Inc., is incorporated in the state of Delaware. The operation and software development services are located in Guatemala City, Guatemala, the largest city in Central America.

Our local company in Guatemala was incorporated in 1999. Viaro Networks is also incorporated in England, UK, in order to serve our European customers.

100% Guarantee for our Software Developers, Zero Risks!

We do not require advance payment because we are 100% confident in the quality of our services and that you, as a customer, will be fully satisfied with the work we perform.

How to contract us?

Usually sign a contract for a given period of time, with monthly payments (no advance payments are required).

Additionally, per project basis is available, and/or per hour.

Prices

Contact us for prices. We usually charge on a monthly basis but charges can be arranged on an hourly basis. We can also do outsourcing if you need work done on a project basis.

Contact Us

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